

ABERDEEN CITY COUNCIL

COMMITTEE	Finance and Resources
DATE	13 th June 2013
DIRECTOR	Stewart Carruth
TITLE OF REPORT	Tender Acceptance Report – Scotland Excel, Government Procurement Service and Eastern Shires Purchasing Organisation Framework Agreements.
REPORT NUMBER:	CG/13/068

1. PURPOSE OF REPORT

The report advises the Committee of the intention to use Scotland Excel, Government Procurement Service and Eastern Shires Purchasing Organisation Framework Agreements and seeks approval of the estimated expenditure as detailed in this report.

2. RECOMMENDATION(S)

The Committee is recommended to approve the use of the Scotland Excel, Government Procurement Service and Eastern Shires Purchasing Organisation Framework Agreements for the purchase of the commodities shown in Appendix 1.

3. FINANCIAL IMPLICATIONS

All of the frameworks have been tendered with the combined buying leverage of Local Authorities and other public sector bodies. Accordingly the pricing/margins are extremely competitive. Therefore, these framework agreements will realise the advantages of collaborative procurement by delivering financial and service quality benefits.

Where validated procurement savings are attributable to specific budgets and these will be removed from Service budgets accordingly. The savings figures shown are based on current usage figures on a 'like for like' commodity/service basis.

4. OTHER IMPLICATIONS

An equality impact assessment is not required because the recommended actions do not have a differential impact on the users of the resulting contract service provisions.

There are no direct staffing implications for any of these frameworks.

5. BACKGROUND/MAIN ISSUES

There are a number of frameworks agreements that the Central Procurement Unit (CPU) have worked to develop in conjunction with Service users and the national body for joint local government procurement, Scotland Excel. The annual spend on these contracts is such that, although no one call-off purchase will be in excess of £60,000, the annual combined total will be.

The CPU liaise with Services to ensure that their needs, as well as any Council Policies, are incorporated into the design of the specifications and the subsequent evaluations of the tenders that are received.

6. IMPACT

The implementation of these frameworks will make sure that we have compliant contracts in meeting the needs of the service while achieving savings for the Council.

7. BACKGROUND PAPERS

Not applicable.

9. REPORT AUTHOR DETAILS

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Appendix 1

1. The following framework agreements have been tendered by Scotland Excel:

Commodity Being Purchased	Current Council Annual Spend	Name/s of Contractor	Predicted Annual Saving
Education Materials	£616,510	See information below	£22,754
Education & Office Furniture	£30,000	See information below.	£2,550
PPE	£145,000	See information below.	£13,630
Engineering & Technical Consultancy	£500,000	See information below.	£42,000

2. The following framework agreement has been tendered by the Government Procurement Service:

Commodity Being Purchased	Current Council Annual Spend	Name/s of Contractor	Predicted Annual Saving
Modular Building Systems	£2m	See information below	To be ascertained for individual projects

3. The following framework agreement has been tendered by the Eastern Shires Purchasing Organisation:

Commodity Being Purchased	Current Council Annual Spend	Name/s of Contractor	Predicted Annual Saving
Pay & Display Solutions and Parking Management Information Systems	Up to £100K	See information below	To be ascertained for individual projects

Background to Individual Contracts:

Education Materials

The Scotland Excel Framework Agreement for Education Materials has been developed in consultation with Aberdeen City Council and all other Scottish Local Authorities. It has been indicated to Scotland Excel that all 32 Local Authorities will be signing up to use the Framework Agreement. A procurement process was undertaken by Scotland Excel which has identified an estimated saving of 3.7% based on current expenditure through the existing Scotland Excel frameworks.

There are 9 different lots that make up this framework with the following suppliers selected to give maximum choice and savings:

Lot 1 Art & Craft Materials:

Findel Education Ltd
The Consortium
Yorkshire Purchasing Organisation

Lot 2 Bespoke Homework Dairies:

Office Team Ltd
SSUK Ltd

Lot 3 Board, Card & Drawing Paper:

The Consortium
Findel Education Ltd
Clyde Paper and Print
Yorkshire Purchasing Organisation

Grosvenor House Papers
Art Mediums
W Enterprises (Aberdeen) Ltd

Lot 4 Early Learning Materials:

Findel Education Ltd
The Consortium
Yorkshire Purchasing Organisation

Lot 5 Exercise Books:

Clyde Paper and Print
The Consortium
Findel Education Ltd
Yorkshire Purchasing Organisation

Lot 6 Gymnastic Mats:

The Consortium
Yorkshire Purchasing Organisation

Lot 7 Musical Instruments:

Haydock Music Ltd
Band Supplies Ltd
Dawsons Ltd

Lot 8 Science Equipment:

Timstar Laboratory Supplies Ltd
Anderson Scientific Ltd

Lot 9 Sports Equipment:

The Consortium
Findel Education Ltd
Newitt & Co Ltd

Education & Office Furniture

The Scotland Excel Framework Agreement for Education & Office Furniture has been developed in consultation with Aberdeen City Council and all of Scottish Local Authorities. It has been indicated to Scotland Excel that all 32 Local Authorities will be signing up to use the Framework Agreement. A procurement process was undertaken by Scotland Excel which has identified an estimated saving of 8.5% based on current expenditure through the two existing Scotland Excel frameworks for Office & Storage Furniture and Educational Furniture & Storage Units.

There are 10 different lots that make up this framework with the following suppliers selected to give maximum choice and savings:

Lot 1 Educational Seating:

IOT Plc
EME Furniture
British Thornton ESF Ltd
Langstane Press

Lot 2 Educational Tables/Desks:

IOT Plc
EME Furniture
Langstane Press

Lot 3 Educational Storage Furniture:

KM Furniture Ltd
Langstane Press
Remploy Furniture

Lot 4 Educational Dining Furniture:

IOT Plc
EME Furniture
Spaceright Europe Ltd

Lot 5 Full Educational Kit-out:

EME Furniture
British Thornton ESF Ltd
IOT Plc

Remploy Furniture

Lot 6 Office Seating:

IOT Plc

Langstane Press

Azzurro Ltd

KM Furniture Ltd

Lot 7 Office Tables/Desks:

Azzurro Ltd

Langstane Press

Lot 8 Office Meeting Room & Reception Furniture:

IOT Plc

Langstane Press

Azzurro Ltd

Lot 9 Office Storage:

Langstane Press

Azzurro Ltd

IOT Plc

Lot 10 Full Office Furniture Kit-out:

Langstane Press

Azzurro Ltd

IOT Plc

Personal Protective Equipment (PPE)

The Scotland Excel Framework Agreement for Supply and Delivery of Personal and Protective Equipment has been developed in consultation with Aberdeen City Council and all of Scottish Local Authorities. It has been indicated to Scotland Excel that all 32 Local Authorities will be signing up to use the Framework Agreement. A procurement process was undertaken by Scotland Excel which has identified an estimated saving of 9.4% based on current expenditure through the previous arrangement.

There are four different lots that make up this framework:-

Lot 1 Hazard including Gloves

Arco

Rexel

Lot 2 Footwear

Arco

Rexel

Lot 3 Work-wear and Weather-wear

Arco

Rexel

Lot 4 Food Industry

Arco

Rexel

Engineering & Technical Consultancy

The Scotland Excel Framework Agreement for Engineering and Technical Consultancy has been developed in consultation with Aberdeen City Council and all of the Scottish Local Authorities. It has been indicated to Scotland Excel that all 32 Local Authorities may be signing up to use the Framework Agreement. A procurement process was undertaken by Scotland Excel which has identified an estimated saving of 8.3% based on current expenditure.

There are 7 different lots that make up this framework:-

Lot 1 Roads and Structures

Lot 2 Transportation and Traffic

Lot 3 Environmental Engineering

Lot 4 Land Surveying

Lot 5 Drainage and Flooding

Lot 6 Geotechnical and Testing

Lot 7 Project Management

The services have yet to determine which suppliers they will utilise from the new Framework Agreement as there is a considerable amount of suppliers pertaining to each lot. The amount of suppliers for the individual lots is shown below:

- Lot 1 Roads and Structures – 23 suppliers
- Lot 2 Transportation and Traffic – 21 suppliers
- Lot 3 Environmental Engineering – 22 suppliers
- Lot 4 Land Surveying – 10 suppliers
- Lot 5 Drainage and Flooding – 21 suppliers
- Lot 6 Geotechnical and Testing – 21 suppliers
- Lot 7 Project Management – 13 suppliers

Modular Building Systems

The Government Procurement Service Framework Agreement for Modular Building Systems, Number RM875, has been developed and runs from 27 September 2011 to 26 September 2015. The framework agreement provides a comprehensive range of building solutions arranged into five building types. Each building type has two lots, one for requirements to purchase and one for lease/hire.

There are 10 different lots that make up this framework:-

- Lot 1 Generic Timber Framed Buildings - Call-Off by Purchase
- Lot 2 Generic Timber Framed Buildings – Call-Off by Lease/Hire
- Lot 3 Generic Steel Framed Buildings – Call-Off by Purchase
- Lot 4 Generic Steel Framed Buildings – Call-Off by Lease/Hire
- Lot 5 Catering Buildings – Call-Off by Purchase
- Lot 6 Catering Buildings – Call-Off by Lease/Hire
- Lot 7 Educational Buildings – Call-Off by Purchase
- Lot 8 Educational Buildings – Call-Off by Lease/Hire
- Lot 9 Healthcare Buildings – Call-Off by Purchase
- Lot 10 Healthcare Buildings – Call-Off by Lease/Hire

All suppliers have been appointed have been appointed onto the framework agreement following the successful completion of a rigorous EU compliant tendering exercise. There are 14 suppliers which are shown below:

Elite Systems Ltd
Elliot Group (UK) Ltd
Extraspace Solutions (UK) Ltd
ModularUK Building Systems Ltd
ModuleCo Ltd
MTX Contracts Ltd
PKL Group Ltd
ModuleCo Healthcare Ltd
Portakabin Ltd
Premier Interlink (Waco UK) Ltd

Roan Building Systems Ltd
Servacomm Redhall Ltd
The McAvoy Group Ltd
Western Building Systems Ltd

Not every supplier is present on all lots.

Pay & Display Solutions and Parking Management Information Systems

The Eastern Shires Purchasing Organisation (ESPO) Framework Agreement for Pay & Display Solutions and Parking Management Information Systems, Number 509, has been developed and runs from 1 April 2011 to 31 March 2014. The framework agreement offers a simple and effective route to purchasing and is available for use by local authorities and other public sector bodies. The framework agreement covers a range of equipment, services and solutions, and includes installation, maintenance and staff training.

In relation to Pay & Display Solutions, there are five suppliers included in the framework agreement as shown below:

Cale BriParc Ltd
Metric Group Ltd
Newpark Security Ltd
Parkare Limited
Parkeon Limited

Products and prices are available as part of the framework agreement.

In relation to Parking Management Information Systems, there are four suppliers included in the framework agreement as shown below:

Chipside Limited
Civica UK Ltd
Imperial Civil Enforcement Solutions
Spur Information Solutions Ltd

This particular part of the framework agreement must be carried out by conducting a 'further competition'.